From: **Dejan Todorovic** dejan.todorovic@dirigent-acoustics.co.rs
Subject: Re: Offer Dirigent Acoustics
Date: 10 October 2024 at 11:21
To: anita.dimoski@mgsi.gov.rs

Poštovana Anita,

Ja nemam više vremena da se preganjam sa CRSC i CRIC.

Ugovor su napravili tek kada sam im rekao da nemam vremena da se bavim sastavljanjem ugovora i zamolio ih da oni to realizuju, kao što je dogovoreno na sastanku prošlog četvrtka (da ću ja poslati ponudu sutradan, u petak, a oni predlog ugovora koji ćemo već potpisati u utorak, 8. 10.).

Juče su mi poslali predlog ugovora koji nije uključio opis posla, način plaćanja i rokove iz ponude (koja je u ponedeljak istekla) i u prethodnih sedam dana su mi potrošili silno vreme i resurse. Ja sam već u finalnim proračunima za tri stanice i danas je trebalo da pošaljem instrukcije Romingu da implementiraju izmene na prvoj stanici. Sa Romingom sam dogovorio da sutra sa mojim inženjerskim timom izađemo na prvi objekat i prođemo celu proceduru, koju ćemo nadalje primenjivati na svim stanicama.

S obzirom na rokove, a kako danas nije stigla uplata avansa (koji oni ne mogu da plate bez ugovora, a ja ne mogu da nastavim sa aktivnostima dok ne stigne uplata, a čak ni njihov predlog ugovora ne odgovara elementima iz prihvaćene ponude) i potrošili smo već trećinu raspoloživog vremena, ja ću danas da obavestim CRSC i CRIC da, imajući u vidu da ponuda koju su prihvatili više ne važi i da do danas nisu izvršili uplatu avansa prema prihvaćenoj ponudi, obustavljam sve aktivnosti iz ponude.

Želim da o ovome prvo obavestim Vas i da imate u vidu da smo njihovim igricama dovedeni u poziciju da nećemo moći da realizujemo aktivnosti ukoliko avans u skladu sa ponudom ne bude danas na našem računu.

Ja ću sačekati da saslušam i Vaš stav, pre nego što pošaljem ovo CRSC-u.

Srdačan pozdrav,

Dejan Todorović
Managing Director

DIRIGENT acoustics LLC
audio•acoustics•noise control

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> On 6. 10. 2024., at 10:38, anita.dimoski@mgsi.gov.rs wrote:
>
> Poštovani Dejane,
>
> Ja ću Vas podržati u svemu što radite i sa cenom koju tražite, ali vas isto tako molim da im odgovorite u vezi sastanka koji ste imali 3.10. i u vezi rokova koje ste tada dogovarali sa njima.
> Da li je to različito u vremenu, novcu i čemu god, vi znate razloge i napišite im.
>
> Ako ste kojim slučajem u prilici da spustite cenu, spustite je, ali ako niste, nemoj te.
> Molim vas da sve merite u odnosu na rokove koje smo juče pričali, merenja obavljena do 22.10. a Izveštaj 24.10.
> Srdačan pozdrav,
>
> **Анита Димоски / Anita Dimoski**
>
> в.д. помоћника министра за железнице и интермодални транспорт
> Acting assistant minister for railway and intermodal transport
> Tel:**+ 381 (11) 3622 271**
> E-mail: anita.dimoski@mgsi.gov.rs
> Internet presentation: http://www.mgsi.gov.rs
>
> Adresa/*Address*: **Nemanjina 22-26, 11000 Beograd,**
> **Republika Srbija**
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> ---
>
> **From:** 于杨 <fresh_0123@126.com>
> **Sent:** Sunday, October 6, 2024 9:12 AM
> **To:** Dejan Todorovic <dejan.todorovic@dirigent-acoustics.co.rs>; anita.dimoski@mgsi.gov.rs; dinglijin@cric.rs; olivera.mitrovic@dotsma… <olivera.mitrovic@dotsmartsolutions.rs>
> **Cc:** fresh_0123@126.com; design-dept@cric.rs
> **Subject:** Re: Offer Dirigent Acoustics
>
> Dear Dejan
> A mutual agreement was reached in the meeting between Dirigent and us on the sound field test of public address system for project of Novi Sad - Subotica high speed railways at Dirigent premises on 3rd, Oct. 2024.
> In the meeting, we requested to add 7 more small sized stations into previous test solutions, and Dirigent committed that all sound field tests (including the added stations) are completed and the corresponding reports are submitted by 25th, Oct 2024. (except for the special conditions such as inclement weather or other force majeure)
> Previously on 30th, Sep 2024, the offer from Dirigent sent to us on the design and consultant of the sound field test is RSD 1,696,121 (without VAT).
> After the meeting on 3rd, Oct. 2024, we agreed with the extra charges for additional 7 small railway stations, to which we referred in Dirigent offer on 30th, Sep 2024, the updated offer should be RSD 3,479,525 (without VAT)
> Besides, for the re-test of sound field at Novi Sad station, the agreed unit price per test point is 28,000 RSD, and the total agreed charges for all 9 test points are 252,000 RSD (without VAT)
> In the meeting we agreed to provide design drawings and prepare the contract, while Dirigent will start the related design work at once and provide the updated offer.
> However, despite what's agreed in the meeting on 3rd, Oct 2024, in the updated offer we received from Dirigent on 4th, Oct 2024, the design and consultant charges is 6,000,000 RSD (without VAT), which is 99% higher than agreed price; the re-test on Novi Sad station is

design and consultant charges is 6,660,629 RSD (without VAT), which is 92% higher than agreed price, the re-test on Novi Sad station is charged 634,860 RSD (without VAT) that is 152% higher than agreed price.
It is a shock for us, and we would like to know the reason why the updated offer is incredibly increased under the agreed conditions in the last meeting.
Best regards
YuYang CRSC

---- Replied Message ----

From	Dejan Todorovic<dejan.todorovic@dirigent-acoustics.co.rs>
Date	10/4/2024 15:17
To	于杨<fresh_0123@126.com>
Subject	Offer Dirigent Acoustics

Dear Mr. YuYang,

I've attached our offer to this email. Please let me know if the offer is ok or if you need any changes.

Best regards,